

## Technical Sales Executive

**Position: permanent, full time**

**Salary: Subject to experience**

Nu-Star is a small, fast growing global business based in Ednaston, Derbyshire. We are a specialist Original Equipment Manufacturer (OEM) of pedestrian operated, battery powered, electric tugs and electric utility vehicles for moving, pushing, pulling and manoeuvring industrial loads.

We supply our products to various sectors all over the world, including exports to; Europe, Asia, Russia, Africa, the Middle East, Australia and New Zealand.

We have a wide product range and continuously innovate by working closely with customers to design, engineer and manufacture bespoke products and attachments to meet their material handling needs. No challenge is too big or small and we pride ourselves on customer service and delivering solutions.

### **Sales Executive duties here at Nu-Star:**

- Responsible for selling our range of electric tugs worldwide into an array of different industries
- Providing on-site visits and product demonstrations with potential customers
- Working with the Design Engineers to provide relevant dimensions of job requirements
- Utilising the pricing software to generate accurate technical quotations to provide to customers
- Recording customer communication and sales enquiries in the CRM platform to manage the sales pipeline effectively
- Providing after-sales support
- General Sales administration duties

### **What we're looking for**

- At least five years' experience in a similar role
- A background in engineering/technical sales
- Good communication and excellent relationship-building skills
- Excellent problem-solving skills, using own initiative
- Sage CRM experience would be advantageous
- A willingness to get stuck in, with a 'can-do' attitude
- Proficient Microsoft Office user
- Full driving license
- Any foreign language skills would be a real advantage

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**Nu-Star Material Handling Ltd**, Lakeside, Ednaston Business Centre, Ednaston, Derbyshire, DE6 3AE

+44 (0)115 880 0070

[nu-starmhl.com](http://nu-starmhl.com)



## What we can offer you

- A competitive salary plus commission
- 38.5 hour working week
- 32 days holiday per year (rising to 35 days with length of service)
- Company pension scheme
- Early finish Fridays

## Location

Nu-Star is based in a purpose-built high spec 7,000 sq. ft factory in Ednaston, Derbyshire. It's a beautiful and tranquil rural setting, just 6 miles from Derby city centre, easily accessible by A52.

Ednaston is a stone-throw away from Brailsford, where you'll find the local shop and eateries.

Due to the location candidates must hold a full driving licence.

## Interested?

All enquiries and applications will be treated in the strictest of confidence.

To apply or to find out more email your CV and covering letter to: [personnel@nu-starmhl.com](mailto:personnel@nu-starmhl.com)

**\*\*No agencies\*\***

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